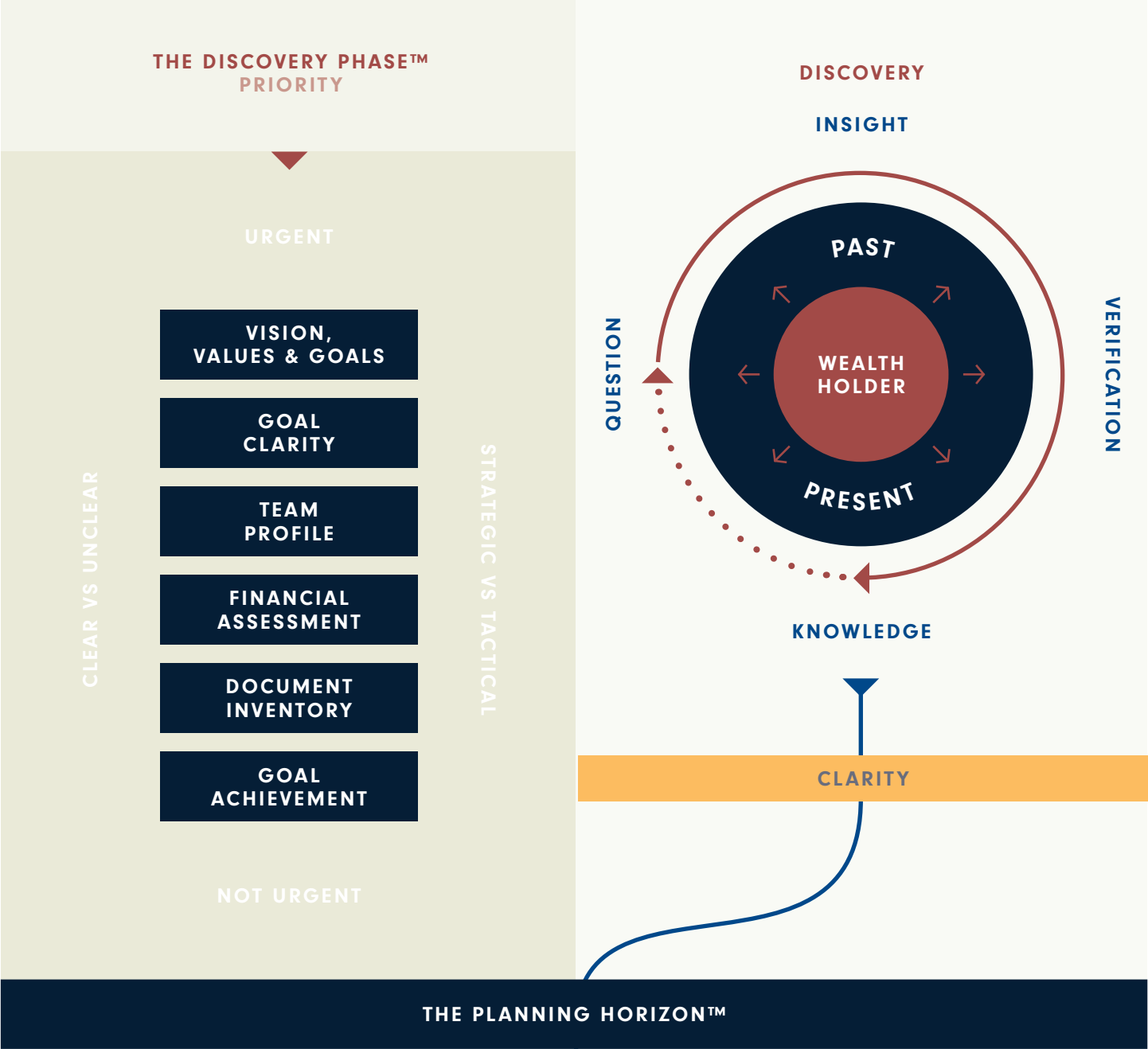


CLIENT NAME(S)	<b>THE DISCOVERY PHASE™</b>	DATE



# THE CREATIVE SOLUTIONS PHASE™





— THE DISCOVERY PHASE™ —  
CLARIFYING WHAT THE CLIENT IS TRYING  
TO ACHIEVE AND WHY

**THE DISCOVERY PHASE™**

Clarifying what you are doing and why.

**VISIONS, VALUES & GOALS**

How you want things to be in the future — what they value and the goals that will move them closer to their vision.

**GOAL CLARITY**

An affirmation of your top prioritized goals.

**TEAM PROFILE**

An assessment of your key and important relationships.

**FINANCIAL ASSESSMENT**

An inventory and analysis of your current resources and structures.

**DOCUMENT INVENTORY**

Clarifies, reviews and organizes all important documents.

**GOAL ACHIEVEMENT**

An inventory of your top prioritized goals and opportunities to achieving them.

**NEXT PHASE:**  
— THE CREATIVE SOLUTIONS PHASE™ —  
IDENTIFYING SOLUTIONS TO ACHIEVE  
THE DESIRED RESULT

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